



Clinical Development & Commercialization Services

Your source for the insights and answers
you need to advance healthcare.



Developing new, life-changing options for patients

As every healthcare product is developed, there are countless human stories unfolding. People whose lives have been disrupted by illness are searching for diagnoses and treatments that give them new, life-changing options. All the while, the drug you are developing has the potential to improve health and improve lives.

In these moments,
when each decision you make
can influence the course of patients'
lives, when answers simply can't
come fast enough, you need
more than a partner.

At Labcorp, we strive to *be* more than a partner: embracing your mission, understanding your business goals and working tirelessly to make your job and your decisions easier during every step of your drug development endeavors.



Expertise of **175K+** unique
clinical investigators



Infrastructure that spans
100+ countries



Experience supporting
100% of the 50 top-selling drugs
87% of all drugs approved by the FDA
100% of all Oncology drugs approved by the FDA

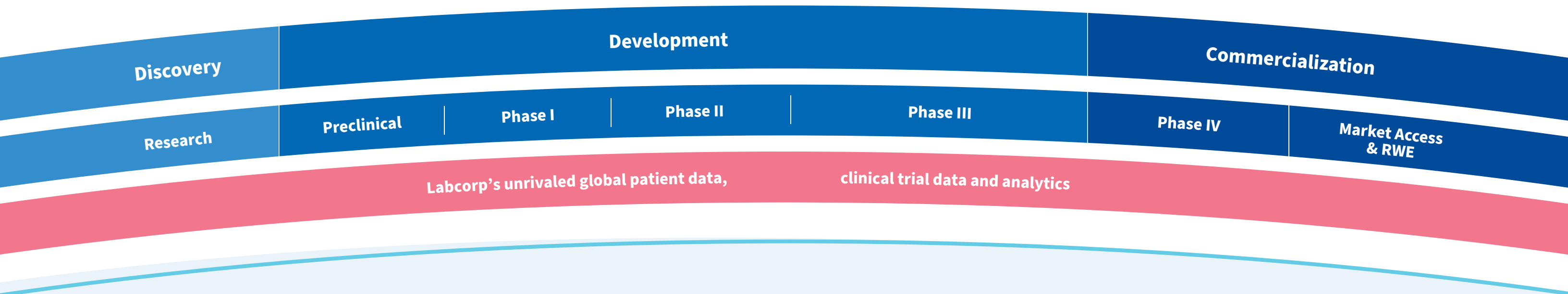


Insights from **160 million** annual
patient encounters and **35 billion**
lab test results*

*Insights from Labcorp Diagnostics

We're ready to move forward with you, as your source for the insights and answers you need as you pursue life-changing approaches to patient care.

We can support your program at any phase—
or every phase—on the drug development continuum



Full drug development capabilities, customized for you

We bring decades of experience partnering with a wide range of companies—from the leading pharmaceutical companies to the newest biotech start-ups. So we know that no two companies or programs are exactly alike.

As the only global research and development organization that can support you from discovery through post-launch surveillance, we can help you achieve your milestones faster, maximizing efficiency and preserving clinical knowledge as you advance from one stage to the next.

It takes continuous innovation and investment in every phase of development to keep you ahead of the curve—giving you the expertise, technology, data and methods you need, every step of the way. Whether you're relying on us for a new drug application, a full global clinical trial, a highly specialized study or anything in between, you can count on us to deliver.

Comprehensive Development Solutions

- Chemistry, Manufacturing & Controls
- Toxicology & DMPK
- Bioanalytics
- Design & Development Consulting
- Biomarker Strategy & Development
- Clinical Pharmacology
- Phase I Clinical Solutions
- Phase II-IV Clinical Solutions
- Decentralized Clinical Trials
- Global Central Laboratories & Specialty Testing
- Informatics & Analytics
- Regulatory Consulting
- Companion Diagnostics
- Drug-Device Combinations
- Market Access & Evidence Generation
- Pharmacovigilance & Patient Safety
- Functional Service Provider
- Patient Support Services*

*US only

Direct patient insights lead to better clinical trials

Your mission is to transform patient care. Our goal is to help you do it better, faster and more efficiently—first and foremost, by engaging with patients.

The shared datasets and integrated systems across Labcorp allow us to connect more closely with patients: to see them more clearly, to understand them more thoroughly.

Not only can we find diverse patients who meet the inclusion/exclusion criteria for your clinical trials, we can identify geographic clusters, match them to high-performing investigators and identify their specific barriers to entry. We use these insights to design better clinical trials while streamlining the patient experience to improve recruitment and retention. And now, many patients benefit from our decentralized clinical trials, which use technologies such as telemedicine, wearable devices and remote testing to reduce their burden while increasing compliance.

Data, analytics and insights

We draw unique insights from our expansive datasets to help inform protocol design, increase patient enrollment rates and optimize site selection.

Diagnostic Test Data

- 30 billion test results
- 5,000+ diagnostic assays including genotype data

Clinical Trial Data

- 175,000+ investigators
- 100+ countries
- 15,000+ protocols

Patient Data

- 75,000 patients' insights and preferences
- 50+ indications
- 30 countries
- Direct access to 150 million patients



“
We put patients at the center of everything we do. Whether we’re conducting a large-scale global clinical trial or a small, intensive proof-of-concept study, we’re working with the end point in mind—getting better, more effective treatment options to the patients who need them.
”

OREN COHEN, MD, FIDSA

Chief Medical Officer and Global Head of Clinical Pharmacology Services, Labcorp Drug Development

Advanced science inspired by patients

While we revel in every opportunity to bring science and data to the forefront of each phase of discovery, development and commercialization, we never lose sight of why we do it. It's patients who inspire and motivate us to be truly relentless in our pursuit of answers.

We've invested in the expertise, technologies and infrastructure that keep us—and you—at the leading edge of science and medicine. Across more than 20 therapeutic areas, we have 2,100+ MDs and PhDs who are leading our strategies for advancing precision medicine, companion diagnostics, biomarkers, cell and gene therapy, biologics and immunology. Together, we will push science and data forward in ways that are truly designed for and inspired by patients.

Global experience by therapeutic area



- Neuroscience
- Pulmonary & Respiratory Medicine
- Oncology
- Gastroenterology & Hepatology
- Ophthalmology
- Endocrinology & Metabolism
- Otolaryngology
- Bone & Joint Disease
- Pediatrics
- Cardiovascular Disease
- Nephrology
- Dermatology
- Rare Diseases
- Hematology
- Vaccines
- Immunology
- Women's Health
- Infectious Diseases
- General Medicine
- Urogenital Disorders
- Diabetes
- Non-alcoholic Steatohepatitis (NASH)

Vast clinical experience*



*During the five-year period ending in 2019

Focus on precision medicine

- Supported the five most recent FDA-approved cell and gene therapies
- Conducted 90+ clinical trials for cell and gene products in the past 5 years
- Conducted 300+ pre-clinical studies using cell and gene products in the past 4 years (mostly *in vivo*)
- Our dedicated, state-of-the-art companion diagnostics (CDx) laboratory supports same-day launch of drug and diagnostic:
 - Next-generation sequencing
 - Gene expression technologies
 - Advanced *in vivo* imaging

Harnessing technology for data-driven insights

When you work with us, you benefit from meaningful, real-world patient data. But the true value comes from the combination of science, data and the advanced technologies—including artificial intelligence, machine learning and 5G—that are revolutionizing the way data are captured, managed, analyzed, interpreted and reported.

The engine that drives our data-enabling solutions is our proprietary Xcellerate® platform, designed to increase drug development efficiency, reduce timelines, improve compliance and drive commercialization of your product.

From the first volunteer we enroll in your phase I trial to the last data point in your New Drug Application (NDA) or Marketing Authorization Application (MAA) and beyond, Xcellerate is working for you.

“
Nobody in the market has this depth of insights related to why patients would/would not join a clinical trial. This is a differentiator and extremely innovative.
”

VP, LEADING PHARMA COMPANY
& LABCORP PARTNER

Xcellerate®: A suite of data and technology enabling solutions providing dynamic insights designed to help your programs succeed

Design Better Studies

4.2 months faster site activation to last patient in (Oncology-Global-I-IV)
26% fewer screen failures (Oncology-Global-I-IV)
vs. industry

Improve Study Recruitment

58% fewer non-performing sites (Cardiovascular Disease-Global-I-IV)
24% fewer non-performing sites (Neurology-Global-I-IV)
vs. industry

Reduce Study Risk

46% reduction in critical findings from monitoring oversight visits
34% reduction in on-site monitoring time
use vs. non-use

Ensure Data Quality

46% reduction in early terminations
61% reduction of time spent on medical monitoring and review
use vs. non-use

Driven to deliver exceptional results for you

You're on a mission and people are relying on you, so we make every effort to help you succeed. Our skilled project managers use coordinated governance, routine communications, 24/7 access to project status and full transparency to give you a seamless, singular team experience. They align the right expertise, technology, data and processes to deliver what you need, when you need it.

Everything we do—the critical decisions we inform and the product development we support—centers on delivering results for you one milestone at a time. We act with urgency, knowing that one day our loved one's care may depend on it. We think like entrepreneurs, challenging the status quo and continuously searching for better ways to create value for you. We deliver with purpose, around the clock and around the globe because we believe that's the best way to help you shape the future of healthcare.

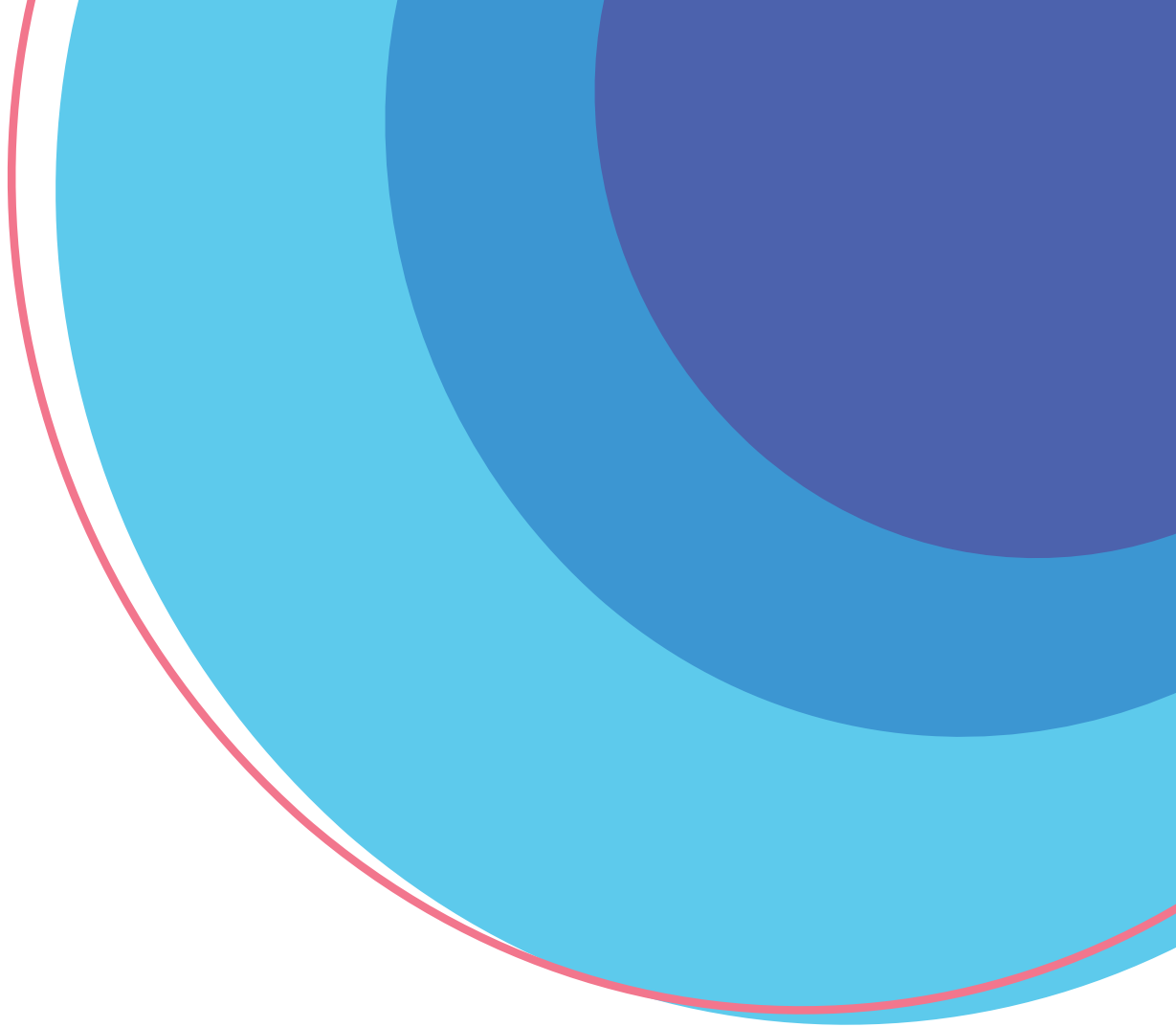


Our functional service provider (FSPx) sourcing model gives you the scalability and flexibility you need for resourcing your clinical trials by providing direct access to our experts around the world.

- **7,200+** staff in 60+ countries including clinical data solutions, operations and safety
- **70+** active FSPx partnerships with pharmaceutical and biotech clients
- Improved cost efficiency and reduced overhead

We are your source for the clinical programs, insights and answers you need to advance healthcare.

Learn more at
labcorp.com/clinical



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labcorp
Drug Development